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October 13, 2014 – Another Investment Opportunity With The Ebola Virus – By Jeffrey Hagenmeier



Health officials in the United States have another situation on their hands this Sunday. The death Wednesday, of Thomas Eric Duncan had created a sense of panic among some individuals that was perhaps overblown. However, more anxiety has now been created among public health officials, medical professionals and the public at large. The latest difficulty is the result of a nurse who had extensive contact with Mr. Duncan on a number of occasions, has herself contracted the Ebola virus. What has become perplexing is how this occurred? She was apparently wearing all the protective gear as was described by the CDC (Center for Disease Control). This would include a gown, gloves, mask and shield.

The infection came about because there was a lapse in the medical protocol according to health officials. Although this is obviously correct it does raise the emotions of health care professionals across the board. The Dallas Fire Department has cleaned up and decontaminated areas that the nurse had recently come into contact with. This included her car and residence.

This will provide new impetus for a larger dispersion of medical protective gear for professionals in health care and other workers in public safety. Included will be more hazardous materials suits for these individuals. Where before there might have been some hesitancy on the part of some to buy additional protective outfits for infectious and hazardous materials, more people will now be convinced it must be done as a precaution.

It will provide additional opportunities for companies that provide these outfits for both public and private employees. The company that has seen the most growth has been **Lakeland Industries Inc.** The company had already announced last month that it was increasing the manufacturing capacity of its hazardous materials suits. This action could have been partly prompted by the announcement of the U.S. State Department, that they were in the market to purchase 130,000 such outfits, as well as other personal protective equipment.



Lakeland Industries founded in 1982 and located in Ronkonkoma New York, has international customers in more than 40 countries. The company has clients in Latin America, Europe and North America. They include manufacturing companies and government institutions. Lakeland has worked with corporations from at least 16 different industries.



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In the United States, Lakeland Industries is an official vendor for state, federal and local governments. These would include the Centers For Disease Control, Departments of Defense and Homeland Security, as well as the aforementioned Department of State.

The company is able to sell the products it produces through 1,200 safety product distributors in North America alone. Along with the HAZMAT suits (*ChemMax 1*) the company sells other types of disposable protective clothing and related gear of various types.

Despite the excessive down day in the stock market last **Friday October 10th**, Lakeland industries increased its share price by **\$1.91 USD** (United States Dollar). This was a **(10.78%)** increase in one day. The stock closed at **\$19.63 USD** including after hours trading. The previous close for the stock on October 09, was \$17.72. The share price opened on Friday at \$20.30 USD. The high recorded for the day was \$21.94 USD and the low was \$17.64.

Market capitalization stands at \$110.24 million USD. The 52 week range is from a low of \$4.75 USD to the high achieved last Friday, of \$21.94. The volume traded was 16,572,908. The average

volume over the last 3 months was 1.6 million. As late as September 30th the stock was still selling for \$6.95 USD. By October 06th the stock had increased \$8.81 USD. From there it exploded upwards. From September 30th to October 10th the share price has increased a remarkable **182.45%**. Given today's events one could expect an additional increase in the near future. A good target at this point in the **short term** would be around **\$22.63 USD**. This would be a **\$3.00** increase of the present share price, which would be over a **15% increase**.

Another company investors might want to consider is **Alpha Pro Tech Ltd**. The company makes lab coats, gowns and protective hoods among a number of other products. The share price of the company has increased Tuesday through Friday. It has jumped a total of 129% for the week and 246% for the year.

Alpha Pro Tech closed Friday at **\$7.43 USD**. This was a increase of **\$2.59** or a **53.51%** increase for the day. The stock opened at \$6.51 USD with a high of \$7.43 and a low of \$5.72. The previous close had been \$4.84 USD. After hours the stock declined to **\$7.15 USD**. A simple calculation will show a **loss of 3.77%** for a total of **\$0.28 USD**. One month ago the stock was selling for \$2.63. As recently as October 06th the stock was still trading for as little as \$3.15. Since then the share price has increased \$4.28 a **135.87%**. The 52 week range for the stock price has been from a low of \$1.49 to \$7.43.





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The volume of shares traded on Friday was 38,884,141. By contrast, the 3 month average traded was only 1.1 million shares. Market capitalization stands at \$134.91 million USD.

Despite the low cash on hand, the company statistics indicate good investment prospects. Alpha Pro Tech has very little debt and revenue growth has been higher than the industry average before the Ebola crisis. Total growth in revenues are up by 9.8% since a year ago.

A good prospective **target** for the stock in the **short term** would be **anything above the \$9.00 USD range**.